

NAKUDU —
LAW PARTNERS

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PROFILE

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THE FIRM - NAKUDU LAW PARTNERS

Nakudu Law Partners is a full-service law firm that provides an innovative legal solution to its clients both within and outside Nigeria. The firm has become a significant presence in the provision of first-class legal services, offering legal guidance and support of the highest standards to a wide range of local and international clients.

Our team is comprised of partners with experience in local as well as international legal practice. With four partners who are recognized leaders in relevant sectors within the legal profession, supplemented by eminent consultants and associates whose experience span across Nigeria, England, and Asia and an excellent team of paralegal staff. The Firm, boasting of a robust team aggregated into a seamless whole, pulls together talented and age-cutting lawyers with the best of trainings.

We have our offices in Kano, Abuja and Dutse and are working towards opening more branches in order to have wide range of legal service coverage, all in a bid to shoulder the burden of our clients. We work wherever our clients need us. This is how we define ourselves, not by reference to where we have offices. Cross border work isn't just what we do; it is what we excel at. We understand what it really takes to work across different legal systems and commercial environments and to bridge language and cultural gaps.

In the short time of our presence, we have excelled to be one of Nigeria's pre-eminent and fast growing law firms, focused on delivering exceptional legal advisory services and representation in multiple areas of law. The resourcefulness and experience we apply is evident in the high rating the firm has attained and the satisfaction our clients have often expressed with our services. On several occasions, we go out of our way and make personal sacrifices – within the bounds of the law and ethical practice – to ensure that we deliver timely and satisfactory results to our clients.

Our clients have come to value our ability to achieve successful outcomes in litigation cases; give expert and pragmatic advice; and provide conscientious and responsive services. We formulate legal strategies that will ensure the continued and effective flow of your daily business operations as well as minimize the often disruptive impact of legal issues that may arise in the course of your business.

We have carefully built a sterling professional reputation through capacity building and thoughtful selection of our team members of astute solicitors with vast experience in Corporate and Commercial Law, among our expertise in sectors such as Intellectual Property, Copyright, Estate and Patent Litigation, International Commercial Arbitration, Corporate Commercial, Banking and Finance, Oil & Gas, Real Estate, Intellectual Property, Start-ups, Sports Law, Entertainment & Media Law. And our insight into regulatory compliance issues stands us in good stead for the purposes of an engagement with your establishment.



THE FIRM - NAKUDU LAW PARTNERS

Our identity as a firm revolves around our unalloyed commitment to excellence in service delivery and a drive to succeed in every task we undertake to execute. We fuel in each other an undaunted desire to identify newer, quicker and more effective means of getting the job done -- for ourselves and our ever growing family of clients.

We enjoy our work and are determined to do an outstanding job, whatever our role in the firm. We observe the highest personal, ethical and professional standards in everything we do and operate with integrity at all times. We recognise that the reputation of our firm is vital to our success and we all have a duty to preserve and grow it for the long term.

We value people and treat them with respect, consideration and courtesy.

We are a people business. Diversity is strength and we value the fresh perspectives, creative ideas and connections that flow from bringing together people with different backgrounds. We seek to create a welcoming, supportive environment in which all can flourish.

We aim to add value in everything we do and make a positive contribution to the communities in which we work. Through our work for our clients, the value we contribute every day by our *pro bono* work and volunteering and our ethical and responsible business practices, we seek to make a real and positive difference to the world around us.

At Nakudu Law Partners (NLP), we maintain a culture of transparency and honesty to not just our clients but also our colleagues.

Ours is a team of resourceful, quick-on-their-feet lawyers who combine knowledge, zeal and relevant experience to help resolve the biggest client challenges whenever and wherever they may arise.

It is a guarantee that we have all it takes to meet your expectations and to excel beyond your imagination, and we are committed to our client's satisfaction.

We strive to be exceptional and meet the highest standards.

At Nakudu Law Partners, *"Our Firm is our Team"*



PRACTICE AREAS

At Nakudu Law Partners, we understand the diversity and ever evolving of legal services and the need to arm ourselves with the in-depth understanding of our chosen practice areas. We have taken the liberty to succulently capture our practice areas while we explore other emerging areas in our legal practice. Our avalanche of legal services is as follows:

- Asset Management
- Banking and Finance
- Capital Markets
- Corporate Governance and Compliance
- Environment and Regulatory Law
- Litigation, Arbitration and Dispute Resolution
- Financial Services Regulation and Investigations
- Insurance
- Islamic Finance
- Intellectual Property
- Mergers and Acquisition
- Maritime
- Oil & Gas
- Privatisation and Public Procurement
- Property/Real Estate
- Public International Law
- Emerging Markets
- Tax
- Sanctions, International Trade and Investment Compliance
- Telecommunications, Media and Technology



PRACTICE AREAS

Asset Management

Our lawyers in Nakudu Law Partners understand the need to manage investment, investment risk and ensure return on investment on behalf of our clients. We often provide expert advice on a vast array of legal issues in asset acquisition and investment. We understand the multifaceted requirements that come with legal arrangements in the assets in Nigeria and beyond and we can ensure that our clients satisfy any and all legal requirements anywhere their assets may be located. Our support includes the preparation of documents associated with asset acquisition, leasing, sell, reinvestment, regulation compliance, up to date regulatory updates, as well as any legal concerns connected with asset disputes or liabilities. As a complete legal service provider, Nakudu Law Partners covers all of a client's needs in this industry.

Banking & Finance

With its evolving financial markets and securitization transactions emerging in project financing, Nigeria requires sophisticated legal advisers who understand the meaning of risk and reward. Our firm employs experienced lawyers in the field of local and international banking and finance law, regulations and customs. Their global perspective enables them to complete the most complex transactions for corporate bodies, commercial and investment banks, funds and financial institutions. Throughout the years, Nakudu Law Partners has successfully provided advice on local and international development projects, rescheduling debts and preparing loan documentation.

The Banking and Finance Department prides itself on the wide range of expert services it offers. These services include providing legal advice on all banking issues, letters of credit and other related matters, such as the establishment of representative offices for foreign institutions.

Capital Market

At Nakudu Law Partners, our practice on capital markets focuses on providing legal expert advice and analysis on a wide range of capital market matters including public offerings, rights issues, private placements, derivative transactions and custodial arrangements. We offer our clients clear, concise and efficient advice and offer creative solutions to issues that arise in the local and international securities market.

Through our wealth of experience and our specialist focus, we are able to deliver results to our clients in a timely and cost-effective manner, and keep our clients in constant touch with emerging trends.

Emerging Markets

We help nation states who are looking to considerably invest in more productive capacity as well as diversify from their traditional economies. We understand that the emergence of more proactive governance will require more sensible legal and fiscal directions and that is what we help provide.

Islamic Finance

Islamic Finance has taken center stage in Nigeria's financial market, providing valuable financing for individual, corporate and governmental project marked by the use of Sharia-compliant transactions. The lawyers at Nakudu Law Partners have the requisite experience to help you with Sharia-compliant finance options. Islamic Finance includes several essential concepts, including *Murabaha* (cost-plus financing), *Mudaraba* (profit sharing), *Sukuk* (Islamic bonds), *Ijara* (leasing) and *Musharaka* (partnership financing). Our lawyers have a deep understanding of these different financing options, allowing us to explain the interaction between Islamic finance and other financing options. With our support, clients can be rest assured that they will not run afoul of Sharia law.



PRACTICE AREAS

Insurance

We offer a range of insurance advisory services at Nakudu Law Partners which includes regulatory, transactional, dispute resolution, competition, claims and reorganization. We have a vivid understanding of the regulatory environment relevant to the insurance business in Nigeria which, combined with our conversance of the insurance business, makes us a great choice for local and international clients and other industry players.

We strive to guarantee the best solutions for our clients and we concentrate on the practical and commercial realities that their businesses face at all times.

Intellectual Property

At Nakudu Law Partners we advise on all aspects of the development, exploitation and enforcement of IP rights. We file trademark, patent and design applications in Nigeria and around the globe. We handle contentious and non-contentious matters relating to trademarks, patent, copyright, franchising, licensing, distribution agreements and technology transfer. Our profound knowledge of IP law enables us to serve local and multinational companies working in a variety of sectors as reliable advisors. We help our clients manage IP disputes in defense of their IP rights.

We have over the years built solid relationships with firms within and outside Nigeria to enable us serve our clients better.

Litigation And Dispute Resolution

At Nakudu Law Partners, we efficiently prosecute and defend litigation matters on behalf of our clients in the Nigerian courts. Over the years we have created the reputation of actively and efficiently representing a broad variety of clients in complicated and multiple litigation issues. We help our clients manage risk in all areas of their business. We resolve dispute via litigation, mediation, arbitration or by expert determination.

We have a great preference for the speedy and efficient resolution of challenging conflicts and we regularly deploy our broad knowledge to provide solutions that are creative and efficiently sensitive to the goals of our clients.

Our team of dedicated lawyers have an in-depth knowledge and understanding of the substantive and procedural laws in both criminal and civil system of laws in Nigeria and in most of the common law nations and have handled cases in various courts of law in Nigeria leading up the apex court----the Supreme Court of Nigeria.

Maritime

Nakudu Law Partners offers advice on laws related to charter parties, marine insurance and laws related to collisions and salvage. We are actively involved in a broad range of maritime representations, such as ship owners, charters, cargo owners, shipyards, and insurers. Our services cover general maritime fraud, demurrage, shipbuilding contracts and the sale and purchase of vessels. The firm offers advice to its maritime clients at an early stage so that disputes and litigation arising at a later stage may be avoided. We also provide assistance in drafting memorandums, articles of association, charters, bills of lading, towage, sale of commodities and other maritime documentations.



PRACTICE AREAS

Mergers and Acquisition

At NLP, we appreciate the dynamic ramifications of business and the often expedient need to strategically realign a company's trajectory to help sustain its growth. We are involved in the consolidation of corporate entities as well as corporate take-overs all with the objective of wealth maximization, diversification of business risk, technological change, broader market access, renewed tax considerations and the exploration of more profitable business opportunities for our clients.

At Nakudu Law Partners, we take pride in ensuring the success of complex transactions in Nigeria. We advise at all stages of Mergers and Acquisitions, from due diligence all the way through to completion. Our focus is to work closely with our clients to understand their objectives and come up with effective, efficient and cost-friendly solutions.

Oil & Gas

The firm is involved in the oil and gas industry advising clients on mineral rights as exercised by individual communities as well as corporate entities. We at NLP recognize the vast legal needs of the individuals and entities involved in the various aspects of oil and gas production and we are here to provide much needed legal counsel. We help draft and negotiate mining lease agreements that are ultimately favorable to our clients and in the event of litigation; we also provide competent legal representation.

At Nakudu Law Partners, we serve a vast clientele in the oil and gas sector. Our expertise covers legal, regulatory and policy issues as well as commercial and fiscal matters. Our clients are predominantly in the upstream and downstream sectors of the oil and gas industry. We understand the workings of Petroleum Sharing Contracts (PSCs), Joint Ventures Agreement (JVA), and other similar agreements in the industry; the applicable tax regime in the industry and the intricacies that is involved in Cost Oil, Royalty Oil, Tax Oil and Profit Oil. Some of our lawyers have been involved in some complex arbitrations and litigations in the sector and perfectly understands the industry and its mechanisms.

We are conversant with the unique issues that clients may face, and so we are well experienced and equipped to tackle them. With us, clients are in safe hands.

Privatization and Public Procurement

Our firm is here to aid both government and private sector bidders in the conception as well as the implementation of privatization transactions. This includes the sell of government shares and general private sector participation in energy and transportation privatization projects.

We advise clients on contract biddings in public and private privatization and represent clients in negotiations and all the bidding processes and ensure that our clients meet the bidding requirements. Our team of lawyers is dedicated in this sector.



PRACTICE AREAS

Public International Law

Our firm has considerable experience advising nation states as well as international corporate bodies on laws, rules and general principles guiding communication between nation states and international organizations as well as individuals whether natural or judicial.

Sanctions, International Trade and Investment Compliance

At NLP, we help to assess the potential risk our clients face with respect to their proposed business ventures, business relationships and contracts. This includes potential sanctions, export controls, foreign direct investment, jurisdictional regulations as well as general complex requirements associated with doing business in a particular territory.

Tax

We have a brilliant team of tax law experts who have considerable experience in local and international tax negotiations, arbitration and litigation. We analyze and provide sound legal advice on potential tax risk, compliance review as well as tax efficient investment strategies. Our team also, on behalf of our clients, interfaces with state tax bodies and assists with tax assessments, audits and appeals to relevant tribunals.

Telecommunications, Media and Technology

We at NLP recognize the telecommunications, media and technology sector as one of the fastest-growing areas of the legal market. As a result, we have members of our team who study technology market developments, regulatory progressions as well as commercial and technical potential of innovations. We partner with bodies looking to push the boundaries of traditional business practice, provide fresh perspective to their business as well as comprehensively explore the vast potential of technology in aiding the smooth flow of business. We also help them navigate the challenges that arise therefrom, providing needed legal insight and fiscal advice.

Nakudu Law Partners understands the positive impact technology is having on our lives and on Nigeria's ease of doing business, that is why we have dedicated lawyers whose expertise in this area span over years with in-depth understanding of the workings and regulations of the area.

Our lawyers are experienced in the full range of technology, media and telecom issues and our clients include telcos, app developers, broadcasters, software companies and venture capitalists. We also have excellent relationships with government entities that seek to facilitate the entry and development of start-up companies as well as continuously advise clients regarding regulatory reforms and compliance.



THE FIRM'S SET GOALS

"Regardless of the obstacles, Nakudu Law Partners will strive to be one of the top global leading law firms in the nearest future"

- *Mohammed M Nakudu (Managing Partner).*



OUR TEAM



One of the interesting things about Nakudu Law Partners is that the firm is made of young talented lawyers who have garnered experience in various aspects of law and achieved remarkable results within the years of their practice. Nakudu Law Partners strongly believes in young and energetic talents, who have tested integrity and works smartly to deliver accurate and impressive result.

Aside from the Partners and Associates, Nakudu Law Partners leverages on its established relationships with other top-tier law firms in Nigeria and beyond, alongside other accomplished legal practitioners who are either renowned Senior Advocates of Nigeria (SAN) or Senior Lawyers to provide support to our legal services under a well-defined confidential arrangement. At Nakudu Law Partners, there is a culture of thinking and working globally. There is always a cross-breed of ideas across our various branches which ensure that at all times, we bring together the knowledge, experience and energy of the whole firm to help our clients.

We encourage you to visit our website at www.nakudulawpartners.com to read more about our individual partners and colleagues.

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